

Philly Biz

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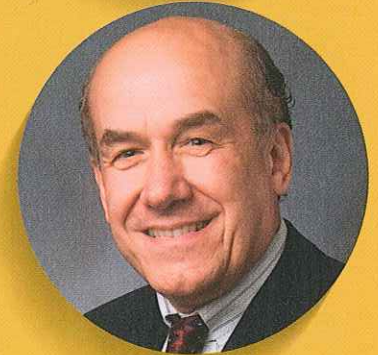
Your Community, Your Business



SUSTAINING THE CITY'S MOMENTUM

The 2017 Business Forecast

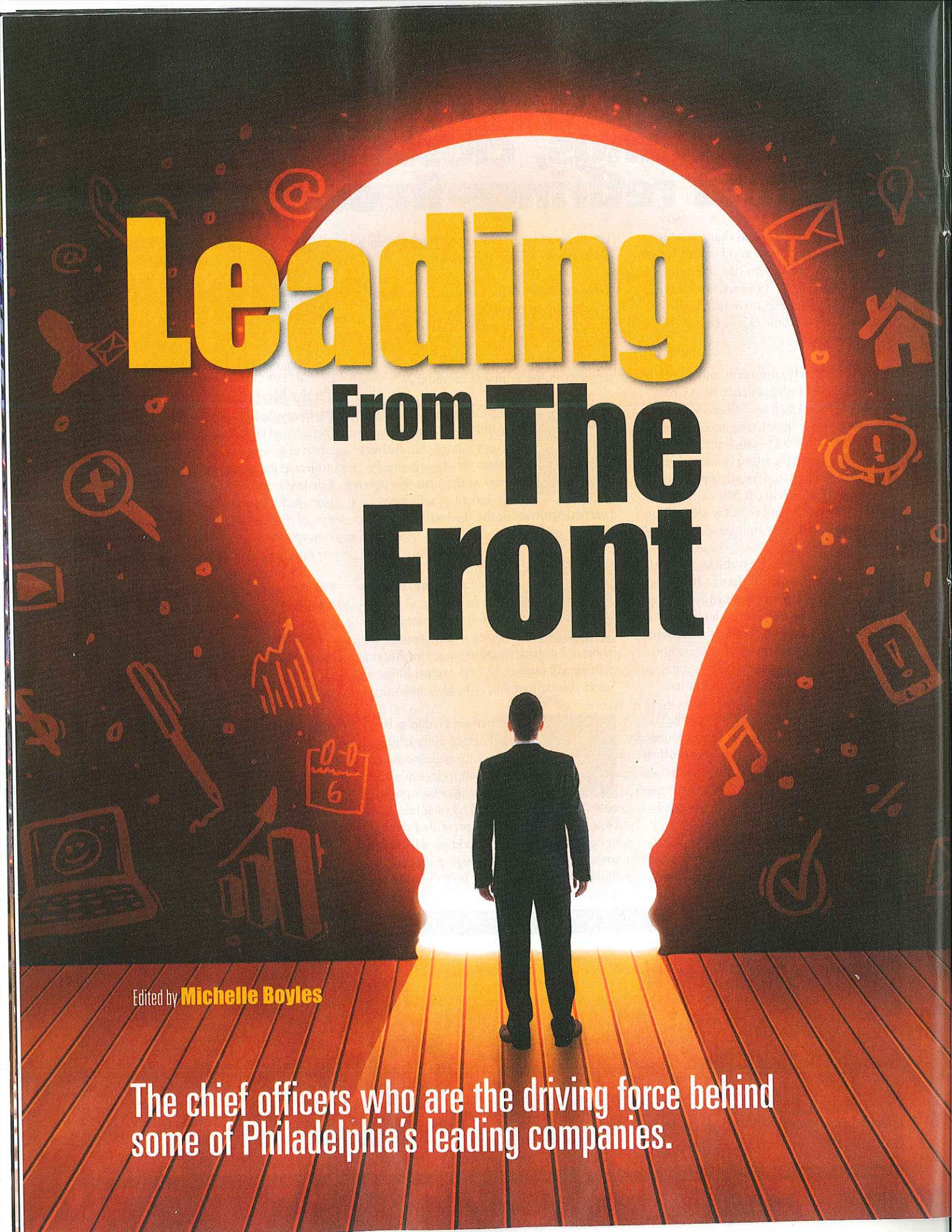
TOP



CEOs & CFOs

The driving force behind some of Philadelphia's leading companies

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Leading From The Front

Edited by **Michelle Boyles**

The chief officers who are the driving force behind
some of Philadelphia's leading companies.

Managing a company in today's challenging business environment requires a multifaceted approach combining the ability to make tough decisions, take risks and consider the best ways in which to promote the interests of both the organization and its employees. This month, we're proud to highlight our 2017 Top CEOs and CFOs who put themselves on the front lines every day.

Marjorie Brody, CSP, PCC, CPAE

Founder, CEO, Brody Professional Development



Brody has been described as experienced, wise, irreverent, remarkably insightful, honest and classy. With enough degrees, honors, awards and certifications

she has become the go-to for organizations and leaders looking for what it truly takes to succeed in a highly competitive business world. She delves into the vital characteristics, behaviors and strategies that lead to career success, traveling extensively as a professional speaker and executive coach, sharing her knowledge with people in the U.S. and abroad.

As an internationally recognized speaker, Brody has earned the designation of certified speaking professional, designated by the National Speakers Association. She was inducted into NSA's Council of Peers Award for Excellence Speaker Hall of Fame. She has also earned her professional certified coach designation from the International Coach Federation.

Martin P. Connor

CFO, Toll Brothers



Connor has been at Toll Brothers for eight years and CFO since 2010. He has helped orchestrate more than \$5 billion in capital markets activity and the entry into

the Seattle and Boise markets. He led the financial team during the acquisi-

tion of Shapell Homes, the largest acquisition in the company's history. As CFO, he has direct responsibility for oversight of accounting, finance, tax, investor relations, internal audit, mortgage and information technology.

Prior to joining Toll, he spent more than 20 years at Ernst & Young where he was responsible for the real estate practice in the Philadelphia marketplace and served as the audit partner for Toll Brothers for seven years. He is a two-time recipient of the Homebuilder CFO of the Year award from *Institutional Investor Magazine*, and frequent university and industry speaker. He is also very active in community and civic organizations.

Benjamin Connors, Esq.

President, General Building Contractors Association (GBCA)



Since 2015, Connors has led the association's advocacy and labor relations efforts for member companies while overseeing its safety, educational, marketing and membership activities.

He represents GBCA as a trustee on the Carpenters Benefit Funds of Philadelphia and Vicinity, the Carpenters Apprenticeship Committee, the Laborers' District Council Pension, Health and Welfare Funds, the Laborers District Council Training and Apprenticeship Funds, the Cement Masons Local 592 Pension, Health and Welfare Funds, the Cement Masons Local 592 Apprenticeship Fund and the International Union of Operating Engineers of Eastern Pennsylvania & Delaware Pension and Benefit Funds.

Prior to joining GBCA in 2014 as

the director of government relations, Connors served as an advisor and finance director to Rep. Robert E. Andrews, where he managed congressional involvement on all large commercial, industrial, institutional and transportation projects in the congressional district.

Peter L. DeAngelis Jr., CPA, MBA, FHFMA

Executive Vice President, CFO, Thomas Jefferson University and Jefferson Health



DeAngelis is accountable for overseeing all financial functions throughout Thomas Jefferson University and Jefferson Health. Among his top priorities are

planning and oversight of the annual operating and capital budgetary process. In collaboration with key operating leaders across Jefferson, he will evaluate business opportunities, programs, partnerships and services that support their strategic vision.

He has a keen understanding of how to leverage technology to achieve key financial functions including accounting, financial reporting, accounts payable, payroll, revenue cycle, treasury, payor contracting, budgeting, forecasting, capital planning, acquisitions and legal.

Prior to serving as a partner of the strategic execution practice of IMA Consulting, a leading national health care provider consulting firm, he was the executive vice president and CFO, and then COO, of Catholic Health East, one of the nation's largest multi-institutional, Catholic health care delivery systems, which later merged with Trinity Health. ➔

Leading From The Front

Michael Forman

Chairman, CEO, FS Investments



Forman has been leading the company since founding it in 2007, serving as chairman and CEO of each of the firm's funds, and chairs all fund investment committees. Prior to co-

founding FS Investments, Forman founded a private equity and real estate investment firm. He started his career as a corporate and securities lawyer.

Forman is a member of a number of civic and charitable boards, including The Franklin Institute, Vetri Community Partnership, Drexel University, The Barnes Foundation, Children's Hospital of Philadelphia and the Center City District Foundation. He serves as the co-chair of the Capital Campaign for The Philadelphia School, was a founding member and served on the executive committee of the Greater Philadelphia Alliance for Capital and Technologies. He also served The University of the Arts as a trustee and executive committee member of its advancement and investment subcommittee.

Brian L. Roberts

Chairman, CEO, Comcast Corporation



Under Roberts' leadership, Comcast has grown into a global Fortune 50 company uniquely positioned at the intersection of media and technology with two primary busi-

nesses, Comcast Cable and NBCUniversal. He has worked at Comcast since graduating from The Wharton School of the University of Pennsylvania, and has won numerous business and industry honors for his leadership. Most recently, he was recognized by Barron's as one of the world's 30 best CEOs, named "Businessperson of the Year" by *Fortune* and named one of America's top CEOs by *Institutional Investor Magazine* for the ninth time. Roberts is the recipient of the Ambassador for Humanity Award from the USC Shoah Foundation Institute for his visionary leadership and philanthropic work in education and technology. He also received the Humanitarian Award from the Simon Wiesenthal Center.

He is a member of the Business Roundtable and also served on the President's Council on Jobs and Competitiveness.

RoseAnn B. Rosenthal

President, CEO, member of the Board of Directors, Ben Franklin Technology Partners of Southeastern Pennsylvania



Rosenthal has over 40 years of experience in business investment, regional planning and economic development. Praised by regional leaders as an invaluable resource for the

tri-state area, she has earned a strong international reputation with her development of innovative partnerships and extraordinary initiatives.

She has significantly enhanced Ben Franklin's investment, technology commercialization and business service initiatives, creating initiatives that have brought the organization national and international recognition. With a current portfolio of over 130 technology companies, BFTP continues to build upon its proven track record of seeding hundreds of southeastern Pennsylvania's technology leaders across all areas of technology.

William R. Sasso

Chairman, Stradley Ronon

Sasso has served as chairman of Stradley Ronon's management committee and board of directors

since 1994. As chairman, he is responsible for oversight and management of more than 200 attorneys in the firm's eight offices in Philadelphia, Malvern



and Harrisburg, Wilmington, Cherry Hill, Washington, D.C., Chicago and New York.

During his 40-plus years of experience, he has counseled privately and publicly held companies and religious and nonprofit organizations in various matters, including general corporate and securities law, mergers and acquisitions, health care, medical devices, tax and real estate.

Sasso was appointed by Pennsylvania Gov. Tom Wolf to serve on the board of Independence Blue Cross. He was appointed by former Pennsylvania Gov. Tom Corbett as chairman of the Pennsylvania Infrastructure and Investment Authority and as a commissioner of the Delaware River Port Authority, a role he held until 2015.

Jane Scaccetti, CPA, MT, PFS

CFO, Drucker & Scaccetti



A lifelong Philadelphian, Scaccetti has been a practicing CPA since 1977. She has extensive experience in tax and financial services for the family-owned and entrepre-

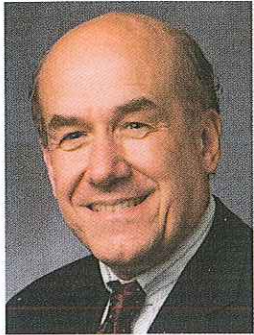
neurially driven business.

In 1987, while a partner in the national accounting firm of Laventhol & Horwath, she became the first woman tax partner of any Big Eight firm in Philadelphia. In 1990, she was a founding shareholder of Drucker & Scaccetti. As CEO, she leads over 70 employees plus two active affiliates and related business operations. She is responsible for strategic initiatives, business development and professional career development while continuing to service complex family-owned and closely held businesses. She has proven expertise in retail, real estate, distribution and health

care and sophisticated wealth planning techniques and board governance.

Scaccetti's civic and community service includes serving as a trustee of Temple University, where she chairs the Health Enterprise Committee. She also sits as a trustee of Salus University, where she chairs the Finance Committee and is also the current chair of the board at Temple University Hospital.

Tom Scannapieco
President, CEO, Scannapieco Development Corporation



At the groundbreaking ceremony for the ultra-luxe condominium tower, 500 Walnut, Scannapieco was awarded a citation from Mayor Michael A. Nutter for creating "game-changing" communities that have attracted a whole new market to Philadelphia, putting it on par with other

world-class cities like New York and Miami.

He has completed approximately \$800 million of development in Pennsylvania, New Jersey and Maryland. His work has earned a national award from Urban Land Institute for Project Excellence, and his company has been included on the Inc. 500 list of America's fastest growing privately owned companies.

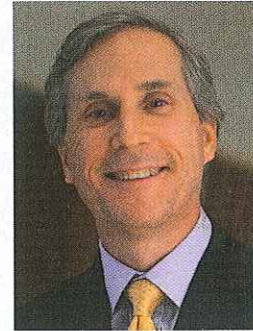
Scannapieco was presented the 2008 Heroes of Liberty Award by the National Liberty Museum. He served as a Big Brother in the Big Brothers and Big Sisters organization, led the successful effort to extend the Spring Garden Historic district and received the Governor's Award for Crime Prevention for helping to establish the first community satellite police station in Philadelphia.

Jerry Sweeney
President, CEO, Trustee, Brandywine Realty Trust

Sweeney has overseen the growth of Brandywine from four properties and a total market capitalization of less than \$5 million to over 33 million square feet and a total market capitalization of

approximately \$5 billion. Prior to 1994, he served as vice president of LCOR, a real estate development firm.

He was employed by the Linpro Company (a predecessor of LCOR) from 1983 to 1994



where he was responsible for the marketing, management, construction, asset management and financial oversight of a diversified portfolio consisting of urban high-rise, mid-rise, flex, warehouse and distribution facilities, retail and apartment complexes.

He is a member of the Real Estate Roundtable, the National Association of Real Estate Investment Trusts, Urban Land Institute, chairman of the Schuylkill River Development Corporation, chairman of the Center City District Foundation and chairman of the board for the Philadelphia Regional Port Authority. ▀

Jefferson congratulates

Peter DeAngelis, Jr.

for being selected as one of *Philly Biz Magazine's* Top CFOs for 2017



Jefferson.edu

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