

# High Potential Leaders Package

Equip high potential employees and new managers with the experience they need to take charge! The courses in this 1 year subscription are specially selected to help employees on their way up the ladder to improve relationships with others in order to build influence and agreement. Participants will also learn how to facilitate productive meetings, get comfortable offering performance feedback, delegate, and inspire others.

**What's included:** 5 Live Online virtual instructor-led courses (12 hours total training). Live Online courses scheduled regularly. Simply choose the date and time that's most convenient for you.

**Subscription Duration:** 1 year access from date of purchase

**Cost:** (Sold individually, the content in this subscription is valued at \$1,355.)

Member: \$599

Non-Member: \$750

## Included Courses

- Meetings that Work (2 hour Live Online Workshop)
- Performance Reviews that Motivate (1 hour Live Online Webinar)
- Secrets of Motivation (2 hour Live Online Workshop)
- Secrets to Leading with Assertiveness (1 hour Live Online Webinar)
- Step Up to Leadership (2 Session Seminar - 3 hour Live Online Workshops)

# Live Online Courses

## **Meetings that Work (2 hour Live Online Workshop)**

Meeting for the sake of meeting doesn't benefit anyone, and it ends up wasting valuable time and costing the organization untold sums of money. On the other hand, effective meetings can save time in the long run, and motivate others to get things done. Learn the difference between effective and ineffective meetings and you save time, money, and lots of headache!

## **Performance Reviews that Motivate (1 hour Live Online Webinar)**

Performance reviews can cause anxiety for the associates being appraised and in the manager responsible for conducting them. However, when approached with a plan, and conducted with skill and finesse, performance reviews IMPROVE employee engagement. Make performance reviews something your team looks forward to, instead of dreading!

## **Secrets of Motivation (2 hour Live Online Workshop)**

The key to achieving high productivity in employees is motivation! The insights in this online course enable engagement-focused leaders to unlock the potential in their team members. Learn the secret sauce for building relationships, encouraging commitment, and harnessing innovation.

## **Secrets to Leading with Assertiveness (1 hour Live Online Webinar)**

Your strength as a leader is conditional on your ability to influence others in productive ways. In this webinar, you will learn to build on your strengths, advocate for what you need to be successful, and use the right approach to do so. You'll learn strategies to boost your confidence, tips for building assertiveness, and the Dale Carnegie principles of cooperation to influence and effectively lead your team.

## **Step Up to Leadership (2 Session Seminar - 3 hour Live Online Workshops)**

Great supervisors and team leaders develop high-performance teams that get results because they know how to lead a team, not just manage it. Smooth your transition from individual contributor to supervisor and learn the basics like delegation, time management and performance appraisal techniques.