

# Leadership Training for Managers

*In-Person or Instructor-Led Live Online*

Today, more than ever, shaping how an organization ticks and how employees' function within are top priorities. Through this program, your management team will morph from managers of yesterday's modes to leaders who inspire, energize, and innovate to meet tomorrow's challenges.

## What You'll Learn

Leadership Training for Managers® equips you to:

1. Discover how experiences, beliefs, and values shape our leadership style and discover the impact of that style on the organization's environment and culture
2. Develop human potential and build relationships of mutual trust and respect
3. Create and maintain processes and procedures that drive innovation, plan and define performance goals, utilize time effectively, delegate, analyze problems, and make decisions
4. Develop leadership by demonstrating effective questioning and listening skills: one-on-one, in small groups, and leading problem-solving meetings
5. Balance the desired outcomes of visions and plans with an accurate assessment of actual performance, and hold others accountable to predetermined results

## Why You Want to Learn It

Leaders who demonstrate certain principles create an environment where employees are motivated, not forced, to bring their best to work. Certain principles strengthen teamwork and trust, leading to a more cohesive, creative, and constructive workforce. You'll gain the skills to motivate teams, and what can be more valuable than that?

## How It Will Help You

You will maximize your own performance, become a stronger leader, and add more value to the organization. Become a champion leader who strategically aligns organizational objectives with individual development goals so that both roads lead to breakthrough performance.

**Need a consultation call? Contact Ellen Valudes at 215.498.0933 or [ellen.valudes@dalecarnegie.com](mailto:ellen.valudes@dalecarnegie.com)**

### Session One

- A. Develop Personal Leadership
- B. Achieve Organizational Results

### Session Two

- A. Apply the Innovation Process
- B. Demonstrate the Planning Process

### Session Three

- A. Define the Performance Process
- B. Appraisal Systems and the Coaching Process

### Session Four

- A. Problem-Analysis and Decision-Making
- B. Recognize Human Potential

### Session Five

- A. Implement the Delegation process
- B. Handle Mistakes

### Session Six

- A. Communicate to Lead
- B. Lead More Effective Meetings

### Session Seven

- A. Celebrate Success
- B. Commit to Continuous Improvement

### Accreditation

In-Person | Live Online

2.4 | 1.4 CEU'S

22.5 | 14 PMI/PDU's

15.75 | 14 HRCI Credits

18 | 14 SHRM PDC's

27.2 | 16.8 NASBA CPE's