



FOR IMMEDIATE RELEASE

American Power Electrical Supply Names Schneider Electric Exclusive Supplier, Anchored by Square D™, Across Greater Philadelphia, New Jersey, and New York City Markets

Philadelphia, PA, May 8, 2026— American Power Electrical Supply and Schneider Electric have entered an exclusive distribution agreement, making Square D the sole electrical distribution and power management brand available through American Power across its Greater Philadelphia, New Jersey, and Greater New York City territories. The agreement replaces American Power's previous Siemens and ABB product lines with Schneider Electric's full portfolio of electrical distribution and power management products.

The transition consolidates American Power's switchgear business around a single manufacturer, giving the company deeper access to Schneider Electric's engineering resources, supply chain, and product development pipeline. For contractors and construction managers in the region, the shift means a distributor fully invested in one product ecosystem rather than splitting focus across competing lines.

"This exclusive arrangement with Schneider Electric changes what we can deliver for our customers," said Craig Williams, President and CEO, American Power Electrical Supply. "When a distributor commits to one manufacturer at this level, you get a different kind of partnership. Our team trains on one system, stocks deeper inventory in one line, and builds real technical expertise instead of spreading it across three. That translates directly to better support for the contractors and project managers who depend on us."

"We're excited to expand our partnership with the American Power team," said Charles Buckley, Senior Vice President, Power Distribution Sales, Schneider Electric. "As demand for energy technology accelerates across the Northeast, contractors and construction managers need partners who can specify, engineer, and support complete power systems. Together we'll bring faster lead times and deeper technical support to customers across Philadelphia, New Jersey, and New York City."

American Power operates 65,000 square feet of warehouse and showroom space across distribution centers in Philadelphia and Orangeburg, New York, supported by a fleet of 13 delivery vehicles. The company has managed switchgear and lighting projects valued at up to \$12 million and counts Gilbane Building Company, LF Driscoll, Turner Construction, and Whiting-Turner among its construction management partners.

The exclusive arrangement positions American Power to offer the full depth of Schneider Electric's Square D catalog, including low- and medium-voltage switchgear, integrated power distribution systems, and application engineering support. The company expects the focused inventory strategy to reduce lead times and improve product availability for time-sensitive construction schedules.

Founded in 2018, American Power has grown through two acquisitions: Harboc Electric Supply Co. in 2018 and Tremont Electric Supply in 2024, bringing more than 100 years of combined industry experience



in the New York City market. American Power is a certified Minority Business Enterprise across multiple jurisdictions including New York State, New York City, the NYNJ Port Authority, the City of Philadelphia, and the Commonwealth of Pennsylvania, and holds Small Business Enterprise certification in Pennsylvania and New Jersey.

For more information, visit americanpoweresc.com or contact:

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About American Power Electrical Supply

American Power Electrical Supply is a wholesale electrical supply company serving contractors, construction managers, developers, and end users across the Greater Philadelphia, New Jersey, and Greater New York City markets. The company supplies residential, commercial, and industrial electrical products with a focus on switchgear, power distribution, and large-project management. American Power is a certified MBE and SBE and is affiliated with IBEW Local 3 in the New York City market. Distribution locations are in Philadelphia, PA, and Orangeburg, NY.

About Schneider Electric

Schneider Electric is a global energy technology leader, driving efficiency and sustainability by electrifying, automating, and digitalizing industries, businesses, and homes. Its technologies enable buildings, data centers, factories, infrastructure, and grids to operate as open, interconnected ecosystems, enhancing performance, resilience, and sustainability. The portfolio includes intelligent devices, software-defined architectures, AI-powered systems, digital services, and expert advisory. With 160,000 employees and 1 million partners in over 100 countries, Schneider Electric is consistently ranked among the world's most sustainable companies. For more information, visit www.se.com.